# **DEFAC**

# Background Detail for the Preparation of the December 2024

# **General Fund Revenue Estimates**

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Note: In October 2022, the Department of Finance implemented Phase Two of the new Integrated Revenue Administration System for Final and Estimated Personal Income Tax payments. Under the new system, Final and Estimated payments are combined into one category. However, for forecasting purposes, we will continue to treat them separately. As a result, the State's accounting system does not reflect the adjusted year-to-date revenues presented in this document.

# PERSONAL INCOME TAX -- Withholding

Dec-24

#### **ESTIMATES**

	FY 2024		FY 2025			FY 2026		FY 2027			
	<u>ACTUAL</u>	Oct-24	Dec-24	CHANGE	Oct-24	Dec-24	CHANGE	Oct-24	Dec-24	<u>CHANGE</u>	
WITHHOLDING	\$1,885.6	\$1,995.0	\$2,030.0	\$35.0	\$2,104.7	\$2,141.7	\$37.0	\$2,201.5	\$2,246.6	\$45.1	
GROWTH RATE	6.8%	5.8%	7.7%	1.9%	5.5%	5.5%	0.0%	4.6%	4.9%	0.3%	

#### **TRACKING**

		<u>Trackin</u>	g As Of:		Growth Needed to Hit	Estimate if revenue follows trend:			
	<u>YTD</u>	Oct-24	<u>Dec-24</u>	<b>CHANGE</b>	<u>Dec-24</u>	FY 2024	3 YR AVG.	5 YR AVG.	
FY 2025	\$788.0	2.7%	8.3%	5.6%	<u>Estimate</u>	\$2,042.6	\$2,040.8	\$2,050.0	
FY 2024	\$727.4				7.2%				

# **ECONOMICS / DEMOGRAPHICS (percent change from previous year):**

	FY 2024	FY 2025				FY 2026			FY 2027	
	ACTUAL	Oct-24	<u>Dec-24</u>	<b>CHANGE</b>	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>
DE EMPLOYMENT	1.5%	1.0%	1.0%	0.0%	0.4%	0.8%	0.4%	0.2%	0.3%	0.1%
DE WAGE & SALARIES	5.1%	5.6%	5.4%	-0.2%	3.7%	4.5%	0.8%	3.8%	3.9%	0.1%
REAL GDP	3.1%	2.4%	2.3%	-0.1%	1.9%	2.0%	0.1%	1.7%	1.9%	0.2%

# PERSONAL INCOME TAX -- Estimated

Dec-24

#### **ESTIMATES**

	FY 2024		FY 2025			FY 2026			FY 2027	
	ACTUAL	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>
PIT - ESTIMATED	\$338.2	\$366.4	\$366.4	\$0.0	\$389.5	\$389.5	\$0.0	\$382.6	\$382.6	\$0.0
GROWTH RATE	-6.2%	8.4%	8.4%	0.0%	6.3%	6.3%	0.0%	-1.8%	-1.8%	0.0%

#### **TRACKING**

		<u>Trackin</u>	g As Of:		Growth Needed to Hit	Estimate if revenue follows trend:			
	<u>YTD</u>	Oct-24	<u>Dec-24</u>	<b>CHANGE</b>	<u>Dec-24</u>	FY 2024	3 YR AVG.	5 YR AVG.	
FY 2025	\$105.9	13.4%	6.6%	-6.9%	<u>Estimate</u>	\$360.4	\$354.5	\$337.9	
FY 2024	\$99.4				9.1%				

# **ECONOMICS / DEMOGRAPHICS (percent change from previous year):**

	FY 2024	FY 2025				FY 2026		FY 2027			
	ACTUAL	Oct-24	Dec-24	<b>CHANGE</b>	Oct-24	<u>Dec-24</u>	<b>CHANGE</b>	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>	
S&P 500 U.S. DIVIDENDS,	19.4%	18.6%	19.5%	0.9%	-2.0%	-0.3%	1.7%	-3.3%	-3.4%	-0.1%	
INTEREST & RENTAL INCOME	7.2%	2.6%	2.1%	-0.5%	6.6%	5.7%	-0.9%	6.4%	6.1%	-0.3%	

ESTIMATED TAX PAYMENTS DUE:	9/16	/2024	1/15	/2025	4/30	/2025	6/16	5/2025	
TENTATIVE S-CORP TAX PAYMENTS DUE:		9/16/2024	20.0%	12/16/2024	10.0%	4/15/2025	50.0%	6/16/2025	20.0%

# PERSONAL INCOME TAX -- Final Payments

Dec-24

#### **ESTIMATES**

	FY 2024		FY 2025			FY 2026			FY 2027			
	<u>ACTUAL</u>	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>		
PIT - FINAL	\$279.5	\$279.7	\$279.7	\$0.0	\$293.4	\$293.4	\$0.0	\$250.1	\$250.1	\$0.0		
GROWTH RATE	3.2%	0.1%	0.1%	0.0%	4.9%	4.9%	0.0%	-14.8%	-14.7%	0.0%		

#### **TRACKING**

		Trackin	g As Of:		Growth Needed to	<u>Hit</u>	Estimate if revenue follows trend:			
	<u>YTD</u>	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>	<u>Dec-24</u>	,	FY 2024	3 YR AVG.	<u>5 YR AVG.</u>	
FY 2025	\$31.3	34.2%	-11.0%	-45.2%	<u>Estimate</u>		\$248.8	\$332.9	\$165.6	
FY 2024	\$35.1				1.6%	less delay:	\$248.8	\$332.9	\$272.9	

**ECONOMICS / DEMOGRAPHICS (percent change from previous year):** 

	**	•								
	FY 2024		FY 2025			FY 2026			FY 2027	
	ACTUAL	Oct-24	Dec-24	CHANGE	Oct-24	Dec-24	CHANGE	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>
S&P 500 U.S. DIVIDENDS,	19.4%	18.6%	19.5%	0.9%	-2.0%	-0.3%	1.7%	-3.3%	-3.4%	-0.1%
INTEREST & RENTAL INCOME	7.2%	2.6%	2.1%	-0.5%	6.6%	5.7%	-0.9%	6.4%	6.1%	-0.3%

Dec-24

# PERSONAL INCOME TAX -- Refunds

**REFUND ESTIMATES** 

		FY 2025				FY 2027			
<u> Oct-2</u>	<u>Dec-24</u>	CHANGE	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>	
.4) (\$286.9	) (\$286.9)	\$0.0	(\$258.5)	(\$258.5)	\$0.0	(\$239.5)	(\$239.5)	\$0.0	
1% 0.29	6 0.2%	0.0%	-9.9%	-9.9%	0.0%	-7.4%	-7.4%	0.0%	
)	5.4) (\$286.9	5.4) (\$286.9) (\$286.9)	5.4) (\$286.9) (\$286.9) \$0.0	5.4) (\$286.9) (\$286.9) \$0.0 (\$258.5)	5.4) (\$286.9) (\$286.9) \$0.0 (\$258.5) (\$258.5)	5.4) (\$286.9) (\$286.9) \$0.0 (\$258.5) \$0.0	5.4) (\$286.9) (\$286.9) \$0.0 (\$258.5) \$0.0 (\$239.5)	5.4) (\$286.9) (\$286.9) \$0.0 (\$258.5) \$0.0 (\$239.5)	

#### **TRACKING**

		<u>T</u>	racking as o	<u>f:</u>	Growth Needed to Hit	Estimate if	revenue fol	lows trend:
	<u>YTD</u>	Oct-24 Dec-24 CHANGE		<u>CHANGE</u>	Dec-24	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	(\$96.5)	50.5%	54.5%	4.0%	<u>ESTIMATE</u>	(\$442.6)	(\$406.0)	(\$414.0)
FY 2024	(\$62.4)				-15.0%			

December-24	Fiscal Y	'ear 2024		Fiscal Y	ear 2025	
		Percent			Revenue Sub-	
		Change	DEFAC	Percent	Committee	Percent
<b>Revenue Category</b>	Actual	Over FY 23	Oct-24	Change	Dec-24	Change
Withholding	\$1,885.6	6.8%	\$1,995.0	5.8%	\$2,030.0	7.7%
Estimated	\$338.2	-6.2%	\$366.4	8.4%	\$366.4	8.4%
Final Returns	\$279.5	3.2%	\$279.7	0.1%	\$279.7	0.1%
Total	\$2,503.3	4.5%	\$2,641.1	5.5%	\$2,676.1	6.9%
Refund Forecast	(\$286.4)	1.1%	(\$286.9)	0.2%	(\$286.9)	0.2%
Net PIT	\$2,216.9	4.9%	\$2,354.2	6.2%	\$2,389.2	7.8%

December-24		Fiscal Ye	ear 2026			Fiscal Y	ear 2027	
			<b>Revenue Sub-</b>				<b>Revenue Sub-</b>	
	DEFAC	Percent	Committee	Percent	DEFAC	Percent	Committee	Percent
Revenue Category	Oct-24	Change	Dec-24	Change	Oct-24	Change	Dec-24	Change
Withholding	\$2,104.7	5.5%	\$2,141.7	5.5%	\$2,201.5	4.6%	\$2,246.6	4.9%
Estimated	\$389.5	6.3%	\$389.5	6.3%	\$382.6	-1.8%	\$382.6	-1.8%
Final Returns	\$293.4	4.9%	\$293.4	4.9%	\$250.1	-14.8%	\$250.1	-14.8%
Total	\$2,787.6	5.5%	\$2,824.6	5.5%	\$2,834.2	1.7%	\$2,879.3	1.9%
Refund Forecast	(\$258.5)	-9.9%	(\$258.5)	-9.9%	(\$239.5)	-7.4%	(\$239.5)	-7.4%
Net PIT	\$2,529.1	7.4%	\$2,566.1	7.4%	\$2,594.7	2.6%	\$2,639.8	2.9%
					-			

# **CORPORATE FRANCHISE TAX**

Dec-24

#### **ESTIMATES**

	FY 2024		FY 2025				FY 2026			FY 2027	
	<u>ACTUAL</u>	Oct-24	<u>Dec-24</u>	CHANGE		Oct-24	<u>Dec-24</u>	<b>CHANGE</b>	Oct-24	<u>Dec-24</u>	CHANGE
GENERAL FUND AMT	\$1,321.8	\$1,328.9	\$1,328.9	\$0.0		\$1,328.9	\$1,328.9	\$0.0	\$1,328.9	\$1,328.9	\$0.0
GROWTH RATE	-5.4%	0.5%	0.5%	0.0%		0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
REFUNDS	(\$20.0)	(\$10.0)	(\$20.0)	(\$10.0)		(\$10.0)	(\$10.0)	\$0.0	(\$10.0)	(\$10.0)	\$0.0
GROWTH RATE	33.0%	-50.0%	0.0%	50.0%		0.0%	-50.0%	-50.0%	0.0%	0.0%	0.0%
NET	\$1,301.8	\$1,318.9	\$1,308.9	(\$10.0)		\$1,318.9	\$1,318.9	\$0.0	\$1,318.9	\$1,318.9	\$0.0
GROWTH RATE	-5.8%	1.3%	0.5%	-0.8%		0.0%	0.8%	0.8%	0.0%	0.0%	0.0%

#### **TRACKING**

		<u>Trackin</u>	ig as of:		Growth Needed to Hit	Estimate i	revenue follows trend:		
	<u>YTD</u>	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>	<u>Dec-24</u>	FY 2024	3 YR AVG.	5 YR AVG.	
FY 2025	\$422.0	0.8%	4.0%	3.2%	<u>Estimate</u>	\$1,374.7	\$1,517.1	\$1,479.6	
FY 2024	\$405.7				-1.0%				

# **ECONOMICS / DEMOGRAPHICS (percent change from previous year):**

	FY 2024		FY 2025				FY 2026		FY 2027			
	<u>ACTUAL</u>	Oct-24	<u>Dec-24</u>	CHANGE	•	Oct-24	Dec-24	CHANGE	Oct-24	<u>Dec-24</u>	CHANGE	
REAL GDP	3.1%	2.4%	2.3%	-0.1%		1.9%	2.0%	0.1%	1.7%	1.9%	0.2%	
S & P 500	19.4%	18.6%	19.5%	0.9%		-2.0%	-0.3%	1.7%	-3.3%	-3.4%	-0.1%	

QUARTERLY TAX PAYMENTS DUE:	9/2/2024	20.0%	12/3/2024	20.0%	3/3/2025	Prior CY balance	6/2/2025	40.0%
NON-QUARTERLY TAX PAYMENTS ( < \$5,000) DUE:		3/3/2025	100% (includes	all new corpo	rations)			

# **BUSINESS ENTITY FEES**

Dec-24

#### **ESTIMATES**

	FY 2024		FY 2025			FY 2026		FY 2027			
	ACTUAL	Oct-24	Dec-24	CHANGE	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>	
GENERAL FUND AMT	\$159.3	\$152.0	\$160.9	\$8.9	\$152.0	\$160.9	\$8.9	\$152.0	\$160.9	\$8.9	
GROWTH RATE	0.7%	-4.6%	1.0%	5.6%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	

#### **TRACKING**

		Trackin	g as of:		Growth Needed to Hit	Estimate if revenue follows trend:				
	<u>YTD</u>	Oct-24	<u>Dec-24</u>	<b>CHANGE</b>	<u>Dec-24</u>	FY 2024	3 YR AVG.	5 YR AVG.		
FY 2025	\$58.8	6.3%	7.1%	0.8%	<u>Estimate</u>	\$170.6	\$164.5	\$168.6		
FY 2024	\$54.9				-2.2%					

# ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	FY 2024		FY 2025			FY 2026		FY 2027			
	<u>ACTUAL</u>	<u>Oct-24</u>	<u>Dec-24</u>	<b>CHANGE</b>	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	Dec-24	<u>CHANGE</u>	
REAL GDP	3.1%	2.4%	2.3%	-0.1%	1.9%	2.0%	0.1%	1.7%	1.9%	0.2%	
S & P 500	19.4%	18.6%	19.5%	0.9%	-2.0%	-0.3%	1.7%	-3.3%	-3.4%	-0.1%	

# LLC's / LP's & UNIFORM COMMERCIAL CODE

Dec-24

# LLC's / LP's

	FY 2024		FY 2025			FY 2026		FY 2027			
	<u>ACTUAL</u>	Oct-24	<u>Dec-24</u>	<b>CHANGE</b>	Oct-24	<u>Dec-24</u>	<b>CHANGE</b>	Oct-24	<u>Dec-24</u>	<b>CHANGE</b>	
LLC's / LP's	\$495.8	\$497.8	\$497.8	\$0.0	\$497.8	\$497.8	\$0.0	\$497.8	\$497.8	\$0.0	
GROWTH RATE	4.4%	0.4%	0.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	

#### **TRACKING**

		<u>T</u>	racking as c	<u>of:</u>	Growth Needed to Hit	Estimate if	revenue fol	lows trend:
	YTD	Oct-24	Oct-24 Dec-24 CHANGE		<u>Dec-24</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$54.7	9.1%	10.8%	1.8%	<u>Estimate</u>	\$549.6	\$553.9	\$535.0
FY 2024	\$49.4				-0.7%			

#### **OTHER KEY CONSIDERATIONS**

#### **UNIFORM COMMERCIAL CODE**

	FY 2024		FY 2025			FY 2026			FY 2027	
	<u>ACTUAL</u>	Oct-24	<u>Dec-24</u>	<b>CHANGE</b>	Oct-24	<u>Dec-24</u>	<b>CHANGE</b>	Oct-24	<u>Dec-24</u>	<b>CHANGE</b>
UCC	\$29.7	\$28.5	\$28.5	\$0.0	\$28.5	\$28.5	\$0.0	\$28.5	\$28.5	\$0.0
GROWTH RATE	5.1%	-4.0%	-4.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

# Tracking

		<u> </u>	racking as c	of:	Growth Needed to Hit	Estimate if	revenue fol	lows trend:
	<u>YTD</u>	Oct-24	Oct-24 Dec-24 CHANGE		Dec-24	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$13.7	20.8%			<u>ESTIMATE</u>	\$33.2	\$33.1	\$33.3
FY 2024	\$12.2				-15.1%			

Dec-24

# **UNCLAIMED PROPERTY**

#### **ESTIMATES**

	FY 2024		FY 2025			FY 2026			FY 2027	
	<u>ACTUAL</u>	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>
GENERAL FUND AMT	\$554.0	\$554.0	\$554.0	\$0.0	\$525.0	\$525.0	\$0.0	\$500.0	\$500.0	\$0.0
GROWTH RATE	0.0%	0.0%	0.0%	0.0%	-5.2%	-5.2%	0.0%	-4.8%	-4.8%	0.0%
REFUNDS	(\$143.5)	(\$130.0)	(\$130.0)	\$0.0	(\$130.0)	(\$130.0)	\$0.0	(\$130.0)	(\$130.0)	\$0.0
GROWTH RATE	3.7%	-9.4%	-9.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
NET	\$410.5	\$424.0	\$424.0	\$0.0	\$395.0	\$395.0	\$0.0	\$370.0	\$370.0	\$0.0
GROWTH RATE	17.5%	3.3%	3.3%	0.0%	-6.8%	-6.8%	0.0%	-6.3%	-6.3%	0.0%

#### **TRACKING**

		<u>Tracki</u> ı	ng as of:		Growth Needed to Hit	Estimate if revenue follows trend:			
	YTD	Oct-24	<u>Dec-24</u>	<b>CHANGE</b>	<u>Dec-24</u>	FY 2024	3 YR AVG.	5 YR AVG.	
FY 2025	\$223.1	-18.2%	-6.2%	12.0%	<u>Estimate</u>	\$519.6	\$514.2	\$575.9	
FY 2024	\$237.8				4.7%				

# **ECONOMICS / DEMOGRAPHICS (percent change from previous year):**

	FY 2024		FY 2025			FY 2026		FY 2027			
	ACTUAL	Oct-24	Dec-24	CHANGE	Oct-24	Dec-24	CHANGE	Oct-24	Dec-24	<u>CHANGE</u>	
S & P 500 U.S. DIVIDENDS,	19.4%	18.6%	19.5%	0.9%	-2.0%	-0.3%	1.7%	-3.3%	-3.4%	-0.1%	
INTEREST & RENTAL INCOME	7.2%	2.6%	2.1%	-0.5%	6.6%	5.7%	-0.9%	6.4%	6.1%	-0.3%	

Dec-24

# **GROSS RECEIPTS TAX**

#### **ESTIMATES**

	FY 2024		FY 2025			FY 2026		FY 2027		
	<u>ACTUAL</u>	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	Dec-24	CHANGE	Oct-24	Dec-24	<u>CHANGE</u>
GENERAL FUND AMT	\$365.2	\$386.1	\$386.1	\$0.0	\$399.0	\$399.0	\$0.0	\$414.3	\$414.3	\$0.0
GROWTH RATE	3.4%	5.7%	5.7%	0.0%	3.3%	3.3%	0.0%	3.8%	3.8%	0.0%

#### **TRACKING**

		<u>T</u>	racking as o	<u>f:</u>	Growth Needed to Hit	Estimate if revenue follows trend:			
	<u>YTD</u>	Oct-24 Dec-24 CHANGE		<b>CHANGE</b>	<u>Dec-24</u>	FY 2024	3 YR AVG.	5 YR AVG.	
FY 2025	\$166.0	9.5%	7.6%	-1.9%	<u>Estimate</u>	\$393.0	\$375.6	\$369.3	
FY 2024	\$154.3				4.3% Adj for	\$393.0	\$385.4	\$374.9	
					distortion				

# **ECONOMICS / DEMOGRAPHICS (percent change from previous year):**

•	٠.		•							
	FY 2024		FY 2025			FY 2026			FY 2027	
	ACTUAL	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	Dec-24	CHANGE	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>
NOMINAL CONSUMER	<b>5 5</b> 0/	4.70/	E 00/	0.20/	4.50/	4.50/	0.00/	4.40/	4.40/	0.00/
EXP	5.5%	4.7%	5.0%	0.3%	4.5%	4.5%	0.0%	4.4%	4.4%	0.0%
PRICE OF CRUDE OIL										
RECEIVED IN	-2.0%	-11.1%	-11.2%	-0.1%	0.6%	-13.5%	-14.1%	4.8%	0.4%	-4.4%
REFINERIES										
DE PERSONAL INCOME	4.9%	3.6%	4.1%	0.5%	5.0%	5.4%	0.4%	5.0%	5.2%	0.2%
DE EMPLOYMENT	1.5%	1.0%	1.0%	0.0%	0.4%	0.8%	0.4%	0.2%	0.3%	0.1%

LOTTERY Dec-24

#### **ESTIMATES**

	FY 2024		FY 2025			FY 2026		FY 2027			
	<u>ACTUAL</u>	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>	
LOTTERY - TOTAL	\$245.9	\$258.9	\$248.1	(\$10.8)	\$264.0	\$257.2	(\$6.8)	\$267.7	\$261.9	(\$5.8)	
GROWTH RATE	2.6%	5.3%	0.9%	-4.4%	2.0%	3.7%	1.7%	1.4%	1.8%	0.4%	
VIDEO/SPORTS/TABLE	\$172.4	\$195.0	\$190.4	(\$4.6)	\$200.1	\$198.5	(\$1.6)	\$203.8	\$202.2	(\$1.6)	
GROWTH RATE	1.0%	13.1%	10.5%	-2.7%	5.1%	4.3%	-0.8%	1.8%	1.8%	0.0%	
TRADITIONAL	\$73.5	\$63.9	\$57.7	(\$6.2)	\$63.9	\$58.7	(\$5.2)	\$63.9	\$59.7	(\$4.2)	
GROWTH RATE	6.5%	-13.1%	-21.5%	-8.4%	0.0%	1.7%	1.7%	0.0%	1.7%	1.7%	

#### **TRACKING**

TOTAL (Accounting)		<u>Trackin</u>	g as of:		Growth Needed to Hit	Estimate if	revenue fol	lows trend:
	<u>YTD</u>	Oct-24	<u>Dec-24</u>	<b>CHANGE</b>	<u>Dec-24</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$90.0	-4.1%	-7.4%	-3.3%	<u>Estimate</u>	\$227.6	\$223.9	\$219.7
FY 2024	\$97.3				6.3%			
VIDEO/SPORTS/TABLE	(Lottery Office)	<u>Trackin</u>	g as of:		Growth Needed to Hit			
	YTD	Oct-24	Dec-24	<u>CHANGE</u>	<u>Dec-24</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$67.7	5.3%	-0.2%	-5.5%	<u>Estimate</u>	\$172.0	\$169.8	\$162.4
FY 2024	\$67.9				17.4%			
TRADITIONAL (Lottery Of	fice)	Trackin	g as of:		Growth Needed to Hit			
	YTD	Oct-24	Dec-24	<b>CHANGE</b>	<u>Dec-24</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$22.3	-24.6%	-24.2%	0.5%	<u>Estimate</u>	\$55.8	\$56.1	\$58.5
FY 2024	\$29.4				-19.8%			

# **CORPORATE INCOME TAX**

Dec-24

#### **ESTIMATES**

	FY 2024		FY 2025			FY 2026		FY 2027			
	<u>ACTUAL</u>	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	Dec-24	CHANGE	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>	
GROSS GENERAL FUND	\$426.0	\$427.0	\$447.0	\$20.0	\$414.2	\$433.6	\$19.4	\$405.1	\$424.1	\$19.0	
GROWTH RATE	-6.9%	0.2%	4.9%	4.7%	-3.0%	-3.0%	0.0%	-6.6%	-2.2%	4.4%	
REFUNDS	(\$81.2)	(\$103.3)	(\$79.8)	\$23.5	(\$79.8)	(\$103.3)	(\$23.5)	(\$79.8)	(\$79.8)	\$0.0	
GROWTH RATE	10.4%	27.3%	-1.7%	-28.9%	-22.7%	29.4%	52.2%	0.0%	-22.7%	-22.7%	
NET	\$344.8	\$323.7	\$367.2	\$43.5	\$334.4	\$330.3	(\$4.1)	\$325.3	\$344.3	\$19.0	
GROWTH RATE	9.7%	-6.1%	6.5%	12.6%	3.3%	-10.1%	-13.4%	-2.7%	4.2%	7.0%	

#### TRACKING

		Trackin	ıg as of:		Growth Needed to Hit	Estimate if	revenue fol	lows trend:
	YTD	Oct-24	<u>Dec-24</u>	<b>CHANGE</b>	<u>Dec-24</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$131.5	16.9%	16.9% 14.9% -2.0%		<u>Estimate</u>	\$489.5	\$491.3	\$449.0
FY 2024	\$114.4				1.3%			

# **ECONOMICS / DEMOGRAPHICS (percent change from previous year):**

	FY 2024		FY 2025			FY 2026			FY 2027	
	<u>ACTUAL</u>	Oct-24	Dec-24	<b>CHANGE</b>	Oct-24	<u>Dec-24</u>	<b>CHANGE</b>	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>
REAL GDP	3.1%	2.4%	2.3%	-0.1%	1.9%	2.0%	0.1%	1.7%	1.9%	0.2%
U.S. PRE-TAX	11.1%	5.5%	4.9%	-0.6%	1.0%	0.4%	-0.6%	0.4%	1.9%	1.5%
CORPORATE PROFITS	11.170	3.3%	4.9%	-0.6%	1.0%	0.4%	-0.6%	0.4%	1.9%	1.5%
DE Employment	1.5%	1.0%	1.0%	0.0%	0.4%	0.8%	0.4%	0.2%	0.3%	0.1%

TENTATIVE TAX PAYMENTS DUE:	9/16/2024	20.0%	12/16/2024	10.0%	4/15/2025	50.0%	6/16/2025	20.0%

# **REALTY TRANSFER TAX**

Dec-24

#### **ESTIMATES**

	FY 2024		FY 2025			FY 2026		FY 2027			
	ACTUAL	Oct-24	Dec-24	CHANGE	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	<u>Dec-24</u>	CHANGE	
GENERAL FUND AMT	\$198.7	\$240.3	\$240.3	\$0.0	\$259.0	\$259.0	\$0.0	\$276.1	\$276.1	\$0.0	
GROWTH RATE	-19.4%	20.9%	20.9%	0.0%	7.8%	7.8%	0.0%	6.6%	6.6%	0.0%	

#### **TRACKING**

		GF Track	ing as of:		Growth Needed to Hit	Estimate if revenue follows trend:				
	<u>YTD</u>	Oct-24	<u>Dec-24</u>	<b>CHANGE</b>	<u>Dec-24</u>	FY 2024	3 YR AVG.	5 YR AVG.		
FY 2025	\$95.6	15.0%	41.4%	26.4%	<u>Estimate</u>	\$268.7	\$244.2	\$245.5		
FY 2024	\$67.6				10.3%					

**ECONOMICS / DEMOGRAPHICS (percent change from previous year):** 

	FY 2024		FY 2025			FY 2026		FY 2027			
	ACTUAL	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>	Oct-24	<u>Dec-24</u>	<b>CHANGE</b>	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>	
COMMITMENT RATE	<b>-</b> /	6.00/	C 22/	0.004	<b>-</b> 20/	= ==:	2 22/	= 40/	= 40/	2 22/	
ON MORTGAGE	7.0%	6.0%	6.2%	0.2%	5.3%	5.5%	0.2%	5.1%	5.1%	0.0%	
DE EMPLOYMENT	1.5%	1.0%	1.0%	0.0%	0.4%	0.8%	0.4%	0.2%	0.3%	0.1%	

Dec-24

# CIGARETTE TAX

#### **ESTIMATES**

	FY 2024		FY 2025			FY 2026		FY 2027			
	<u>ACTUAL</u>	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	<u>Dec-24</u>	CHANGE	
GENERAL FUND AMT	\$92.4	\$87.2	\$91.7	\$4.5	\$81.6	\$85.7	\$4.2	\$77.5	\$81.5	\$4.0	
GROWTH RATE	-11.9%	-5.6%	-0.7%	4.8%	-6.5%	-6.5%	0.0%	-5.0%	-5.0%	0.0%	

#### **TRACKING**

		<u>Trackin</u>	g as of:		Growth Needed to Hit	Estimate if revenue follows trend:				
	YTD Oct-24 Dec-24 CHANGE		Dec-24	FY 2024	3 YR AVG.	5 YR AVG.				
FY 2025	\$35.1	2.4%	-7.4%	-9.8%	<u>Estimate</u>	\$85.5	\$94.4	\$91.7		
FY 2024	\$38.0				3.9%					

**ECONOMICS / DEMOGRAPHICS (percent change from previous year):** 

	FY 2024		FY 2025			FY 2026		FY 2027			
	ACTUAL	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>	
DE EXCISE RATE	\$2.10	\$2.10	\$2.10	\$0.00	\$2.10	\$2.10	\$0.00	\$2.10	\$2.10	\$0.00	
AVERAGE EXCISE - MD,	\$2.43	\$2.43	\$2.43	\$0.00	\$2.43	\$2.43	\$0.00	\$2.43	\$2.43	\$0.00	
NJ, PA	72. <del>4</del> 3	<b>72.43</b>	<b>72.43</b>	Ş0.00	<b>γ2.43</b>	Ş2. <del>4</del> 3	Ş0.00	<b>72.43</b>	<b>72.43</b>	Ç0.00	
DE. POPULATION	1.2%	1.5%	1.5%	0.0%	1.3%	1.3%	0.0%			0.0%	

# **BANK FRANCHISE TAX**

Dec-24

#### **ESTIMATES**

	FY 2024		FY 2025			FY 2026		FY 2027			
	<u>ACTUAL</u>	Oct-24	Dec-24	CHANGE	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>	
GENERAL FUND AMT	\$100.3	\$103.1	\$109.0	\$5.9	\$107.7	\$112.1	\$4.4	\$109.9	\$114.3	\$4.4	
GROWTH RATE	-5.2%	2.8%	8.7%	5.9%	4.5%	2.8%	-1.6%	2.0%	2.0%	-0.1%	

#### **TRACKING**

		Trackin	g as of:		Growth Needed to Hit	Estimate if	revenue fol	lows trend:
	<u>YTD</u>	Oct-24	Dec-24 CHANGE		<u>Dec-24</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$34.3	4.8%	22.3%	17.5%	<u>Estimate</u>	\$122.7	\$128.0	\$125.8
FY 2024	\$28.1				3.4%			

# **ECONOMICS / DEMOGRAPHICS (percent change from previous year):**

	FY 2024		FY 2025			FY 2026		FY 2027			
	ACTUAL	Oct-24	<u>Dec-24</u>	<b>CHANGE</b>	Oct-24	<u>Dec-24</u>	<b>CHANGE</b>	Oct-24	<u>Dec-24</u>	<b>CHANGE</b>	
SIX MONTH T-BILL	5.2%	5.2%	4.2%	-1.0%	4.1%	3.1%	-1.0%	3.0%	2.5%	-0.5%	
CONSUMER				0.00/			0.00/			0.00/	
INSTALLMENT CREDIT				0.0%			0.0%			0.0%	
DE FIR EMPLOYMENT			-0.2%	-0.2%		0.1%	0.1%		1.3%	1.3%	

ESTIMATED TAX PAYMENTS DUE:	9/2/2024	20.0%	12/2/2024	20.0%	3/3/2025	Balance	6/2/2025	40.0%

# **INSURANCE TAXES AND FEES**

Dec-24

#### **ESTIMATES**

	FY 2024		FY 2025			FY 2026		FY 2027			
	<u>ACTUAL</u>	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	Dec-24	CHANGE	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>	
GENERAL FUND AMT	\$92.0	\$92.7	\$92.7	\$0.0	\$91.1	\$91.1	\$0.0	\$94.0	\$94.0	\$0.0	
GROWTH RATE	-14.4%	0.7%	0.7%	0.0%	-1.7%	-1.7%	0.0%	3.2%	3.2%	0.0%	

#### **TRACKING**

		<u>Trackin</u>	g as of:		Growth Needed to Hit	Estimate if	revenue fol	lows trend:
	<u>YTD</u>	Oct-24	<u>Dec-24</u>	<b>CHANGE</b>	<u>Dec-24</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$20.8	0.8%	1.3%	0.4%	<u>Estimate</u>	\$93.2	\$102.4	\$105.7
FY 2024	\$20.5				0.6%			

# **ECONOMICS / DEMOGRAPHICS (percent change from previous year):**

	FY 2024		FY 2025			FY 2026			FY 2027			
	<u>ACTUAL</u>	Oct-24	Dec-24	<b>CHANGE</b>	Oct-24	<u>Dec-24</u>	<b>CHANGE</b>	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>		
S & P 500	19.4%	18.6%	19.5%	0.9%	-2.0%	-0.3%	1.7%	-3.3%	-3.4%	-0.1%		
10 YEAR U.S. BOND	4.3%	3.7%	4.0%	0.3%	3.4%	3.6%	0.2%	3.3%	3.3%	0.0%		
DE EMPLOYMENT	1.5%	1.0%	1.0%	0.0%	0.4%	0.8%	0.4%	0.2%	0.3%	0.1%		

3/1/25 due date for prior year tax balance								
ESTIMATED TAX PAYMENTS DUE:	9/16/2024	20%	12/16/2024	10%	4/15/2025	50%	6/16/2025	20%

# **HOSPITAL BOARD & TREATMENT**

Dec-24

#### **ESTIMATES**

	FY 2024		FY 2025			FY 2026		FY 2027			
	ACTUAL	Oct-24	Dec-24	CHANGE	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	Dec-24	<u>CHANGE</u>	
GENERAL FUND AMT	\$22.4	\$19.6	\$19.6	\$0.0	\$19.1	\$19.1	\$0.0	\$19.1	\$19.1	\$0.0	
GROWTH RATE	7.3%	-12.4%	-12.4%	0.0%	-2.6%	-2.6%	0.0%	0.0%	0.0%	0.0%	

#### **TRACKING**

		<u>Trackin</u>	g as of:		Growth Needed to Hit	Estimate if	revenue fol	lows trend:
	<u>YTD</u>	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>	<u>Dec-24</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$7.1	-12.3%	13.8%	26.1%	<u>Estimate</u>	\$25.5	\$22.8	\$22.8
FY 2024	\$6.3				-22.6%			

# **ECONOMICS / DEMOGRAPHICS (percent change from previous year):**

	FY 2024		FY 2025			FY 2026		FY 2027			
	<u>ACTUAL</u>	Oct-24	Oct-24 Dec-24 CHANGE		Oct-24	Oct-24 Dec-24 CHANGE			<u>Dec-24</u>	CHANGE	
US POPULATION 65+			0.0%				0.0%	% 0.0%			

# **PUBLIC UTILITY TAX**

Dec-24

#### **ESTIMATES**

	FY 2024		FY 2025			FY 2026		FY 2027			
	<u>ACTUAL</u>	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	Dec-24	CHANGE	Oct-24	Dec-24	CHANGE	
GENERAL FUND AMT	\$34.5	\$32.8	\$35.4	\$2.6	\$32.1	\$34.6	\$2.5	\$31.5	\$32.8	\$1.3	
GROWTH RATE	-3.3%	-5.0%	2.6%	7.6%	-2.0%	-2.2%	-0.2%	-2.0%	-5.4%	-3.4%	

#### **TRACKING**

		<u>Trackir</u>	ng as of:		Growth Needed to Hit	Estimate if	revenue fol	lows trend:
	<u>YTD</u>	Oct-24 Dec-24 CHANGE		<u>Dec-24</u>	FY 2024	3 YR AVG.	5 YR AVG.	
FY 2025	\$12.1	8.3%	6.1%	-2.2%	<u>Estimate</u>	\$36.6	\$36.6	\$32.0
FY 2024	\$11.4				0.9%			

# **ECONOMICS / DEMOGRAPHICS (percent change from previous year):**

	FY 2024		FY 2025			FY 2026		FY 2027			
	<u>ACTUAL</u>	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	Dec-24	<u>CHANGE</u>	Oct-24	<u>Dec-24</u>	CHANGE	
REAL GDP	3.1%	2.4%	2.3%	-0.1%	1.9%	2.0%	0.1%	1.7%	1.9%	0.2%	
DE EMPLOYMENT	1.5%	1.0%	1.0%	0.0%	0.4%	0.8%	0.4%	0.2%	0.3%	0.1%	

# ALCOHOLIC BEVERAGE TAX

Dec-24

#### **ESTIMATES**

	FY 2024		FY 2025			FY 2026			FY 2027	
	<u>ACTUAL</u>	Oct-24	Dec-24	CHANGE	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>
GENERAL FUND AMT	\$31.7	\$32.2	\$32.2	\$0.0	\$32.5	\$32.5	\$0.0	\$32.8	\$32.8	\$0.0
GROWTH RATE	-1.7%	1.6%	1.6%	0.0%	0.9%	0.9%	0.0%	1.0%	1.0%	0.0%

#### **TRACKING**

		Trackin	g as of:		Growth Needed to Hit	Estimate if revenue follows trend:				
	<u>YTD</u>			<u>Dec-24</u>	FY 2024	3 YR AVG.	5 YR AVG.			
FY 2025	\$14.5	3.5%	1.3%	-2.2%	<u>Estimate</u>	\$32.1	\$31.8	\$32.1		
FY 2024	\$14.3				1.9%					

**ECONOMICS / DEMOGRAPHICS (percent change from previous year):** 

	FY 2024	FY 2025				FY 2026		FY 2027			
	<u>ACTUAL</u>	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>	
DE PERSONAL INCOME	4.9%	3.6%	4.1%	0.5%	5.0%	5.4%	0.4%	5.0%	5.2%	0.2%	
DE POPULATION	1.2%	1.5%	1.5%	0.0%	1.3%	1.3%	0.0%	0.0%	0.0%	0.0%	

# **DIVIDENDS & INTEREST**

Dec-24

#### **ESTIMATES**

	FY 2024	FY 2025				FY 2026		FY 2027			
	ACTUAL	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>	
GENERAL FUND AMT	\$133.7	\$137.0	\$165.3	\$28.3	\$118.0	\$132.8	\$14.8	\$130.0	\$127.5	(\$2.5)	
GROWTH RATE	258.7%	2.4%	23.6%	21.2%	-13.9%	-19.7%	-5.8%	10.2%	-4.0%	-14.2%	

#### **TRACKING**

		<u>Trackin</u>	ig as of:		<b>Growth Needed to Hit</b>	<u>ded to Hit</u> Estimate if revenue follo			
	<u>YTD</u>	Oct-24	<u>Dec-24</u>	<u>CHANGE</u>	<u>Dec-24</u>	FY 2024	3 YR AVG.	5 YR AVG.	
FY 2025	\$73.1	34.6%	50.9%	16.3%	<u>Estimate</u>	\$201.9	\$92.7	\$109.1	
FY 2024	\$48.4				8.1%				

**ECONOMICS / DEMOGRAPHICS (percent change from previous year):** 

	**	•	•	•						
	FY 2024		FY 2025			FY 2026		FY 2027		
	ACTUAL	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	<u>Dec-24</u>	CHANGE	Oct-24	<u>Dec-24</u>	CHANGE
SIX MONTH T-BILL	5.2%	5.2%	4.2%	-1.0%	4.1%	3.1%	-1.0%	3.0%	2.5%	-0.5%
10 YEAR U.S. BOND U.S. DIVIDENDS,	4.3%	3.7%	4.0%	0.3%	3.4%	3.6%	0.2%	3.3%	3.3%	0.0%
INTEREST & RENTAL INCOME	7.2%	2.6%	2.1%	-0.5%	6.6%	5.7%	-0.9%	6.4%	6.1%	-0.3%

		FY 2025								
	Α	В	С	D	E	F				
Revenue Category	FY 2024	Oct-24	B over A	Dec-24	D over A	D minus B				
Lodging Taxes	18.5	22.4	21.4%	22.4	21.4%	0.0				
Business & Occupational Fees	7.1	6.4	-9.2% 6.0		-14.9%	(0.4)				
Legal Fees	6.4	5.5	-14.5%	6.5	1.0%	1.0				
Regulation of Securities	19.9	22.9	14.9%	20.0	0.4%	(2.9)				
Adj. Prior Year	(1.8)	0.0	-100.0%	(1.0)	-45.0%	(1.0)				
Subtotal	50.0	57.2	14.3%	53.9	7.7%	(3.3)				
Other	39.0	20.0	-48.7%	25.0	-35.9%	5.0				
TOTAL ESTIMATE	89.0	77.2	-13.3%	78.9	-11.4%	1.7				

#### **OTHER REVENUES**

			FY 2026					FY 2027		
	G	Н	ı	J	K	L	M	N	0	Р
Revenue Category	Oct-24	G over B	Dec-24	I over D	I minus G	Oct-24	L over G	Dec-24	N over I	N minus L
Lodging Taxes	29.3	30.8%	29.3	30.8%	0.0	30.8	5.0%	30.8	5.0%	0.0
Business & Occupational Fees	6.4	0.0%	6.4	6.7%	0.0	6.4	0.0%	6.4	0.0%	0.0
Legal Fees	5.5	0.0%	6.0	-7.7%	0.5	5.5	0.0%	6.0	0.0%	0.5
Regulation of Securities	22.9	0.0%	20.0	0.0%	(2.9)	22.9	0.1%	20.0	0.0%	(2.9)
Adj. Prior Year	0.0	0.0%	(1.0)	0.0%	(1.0)	0.0	0.0%	(1.0)	0.0%	(1.0)
Subtotal	64.1	12.1%	60.7	12.6%	(3.4)	65.6	2.3%	62.2	2.4%	(3.4)
Other	20.0	0.0%	25.0	0.0%	5.0	20.0	0.0%	25.0	0.0%	5.0
TOTAL ESTIMATE	84.1	8.9%	85.7	8.6%	1.6	85.6	1.8%	87.2	1.7%	1.6

# **OTHER REFUNDS**

# Dec-24

	FY 2024	FY 2025				FY 2026	FY 2027			
Refund Category	Actual	Oct-24	Dec-24	Change	Oct-24	Dec-24	Change	Oct-24	Dec-24	Change
License	2.0	1.0	2.0	1.0	1.0	2.0	1.0	1.0	2.0	1.0
Bank Franchise	1.6	5.0	5.0	0.0	5.0	5.0	0.0	5.0	5.0	0.0
Insurance	10.1	8.0	8.0	0.0	8.0	8.0	0.0	8.0	8.0	0.0
Cigarette	0.4	0.2	0.2	0.0	0.2	0.2	0.0	0.2	0.2	0.0
Others	1.5	1.5	1.0	(0.5)	1.5	1.0	(0.5)	1.5	1.0	(0.5)
TOTAL ESTIMATE	15.6	15.7	16.2	0.5	15.7	16.2	0.5	15.7	16.2	0.5