DEFAC

Background Detail for the Preparation of the March 2025

General Fund Revenue Estimates

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Note: In October 2022, the Department of Finance implemented Phase Two of the new Integrated Revenue Administration System for Final and Estimated Personal Income Tax payments. Under the new system, Final and Estimated payments are combined into one category. However, for forecasting purposes, we will continue to treat them separately. As a result, the State's accounting system does not reflect the adjusted year-to-date revenues presented in this document.

PERSONAL INCOME TAX -- Withholding

Mar-25

ESTIMATES

	FY 2024		FY 2025			FY 2026			FY 2027		
	<u>ACTUAL</u>	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>	
WITHHOLDING	\$1,885.6	\$2,030.0	\$2,030.0	\$0.0	\$2,141.7	\$2,121.4	(\$20.3)	\$2,246.6	\$2,231.7	(\$14.9)	
GROWTH RATE	6.8%	7.7%	7.7%	0.0%	5.5%	4.5%	-1.0%	4.9%	5.2%	0.3%	

TRACKING

		<u>Trackin</u>	g As Of:		Growth Needed to Hit	Growth Needed to Hit Estimate if revenue for			
	<u>YTD</u>	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Mar-25</u>	FY 2024	3 YR AVG.	5 YR AVG.	
FY 2025	\$1,347.8	8.3%	7.8%	-0.5%	<u>Estimate</u>	\$2,032.3	\$2,038.2	\$2,026.2	
FY 2024	\$1,250.6				7.4%				

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	FY 2024		FY 2025			FY 2026			FY 2027		
	ACTUAL	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	Dec-24	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>	
DE EMPLOYMENT	1.6%	1.8%	1.4%	-0.4%	0.8%	1.0%	0.2%	0.3%	0.4%	0.1%	
DE WAGE & SALARIES	5.5%	5.4%	5.0%	-0.4%	4.5%	3.8%	-0.7%	3.9%	4.1%	0.2%	
REAL GDP	3.1%	2.3%	2.4%	0.1%	2.0%	1.8%	-0.3%	1.9%	1.7%	-0.2%	

PERSONAL INCOME TAX -- Estimated

Mar-25

ESTIMATES

	FY 2024		FY 2025			FY 2026			FY 2027		
	<u>ACTUAL</u>	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>	
PIT - ESTIMATED	\$338.2	\$366.4	\$366.4	\$0.0	\$389.5	\$389.5	\$0.0	\$382.6	\$382.6	\$0.0	
GROWTH RATE	-6.2%	8.4%	8.4%	0.0%	6.3%	6.3%	0.0%	-1.8%	-1.8%	0.0%	

TRACKING

		<u>Trackin</u>	g As Of:		Growth Needed to Hit	Estimate if	Estimate if revenue follows trend		
	<u>YTD</u>	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Mar-25</u>	FY 2024	3 YR AVG.	5 YR AVG.	
FY 2025	\$223.0	22.4%	12.2%	-10.2%	<u>Estimate</u>	\$379.5	\$365.0	\$358.9	
FY 2024	\$198.7				2.8% Adj for	April 20 due	date delay:	\$375.0	

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	FY 2024		FY 2025			FY 2026			FY 2027		
	ACTUAL	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>	Dec-24	<u>Mar-25</u>	<u>CHANGE</u>	Dec-24	<u>Mar-25</u>	<u>CHANGE</u>	
S&P 500	19.6%	19.5%	21.0%	1.5%	-0.3%	-3.3%	-2.9%	-3.4%	-5.5%	-2.1%	
U.S. DIVIDENDS,											
INTEREST & RENTAL	7.2%	2.1%	2.6%	0.5%	5.7%	4.7%	-1.0%	6.1%	6.3%	0.2%	
INCOME											

ESTIMATED TAX PAYMENTS DUE: 9/16		/2024	1/1	5/2025	4/30	/2025	6/16	/2025	
TENTATIVE S-CORP TAX PAYMENTS DUE:		9/16/2024	20.0%	12/16/2024	10.0%	4/15/2025	50.0%	6/16/2025	20.0%

PERSONAL INCOME TAX -- Final Payments

Mar-25

ESTIMATES

	FY 2024	FY 2025			FY 2026			FY 2027		
	<u>ACTUAL</u>	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	Dec-24	<u> Mar-25</u>	<u>CHANGE</u>
PIT - FINAL	\$279.5	\$279.7	\$279.7	\$0.0	\$293.4	\$293.4	\$0.0	\$250.1	\$250.1	\$0.0
GROWTH RATE	3.2%	0.1%	0.1%	0.0%	4.9%	4.9%	0.0%	-14.8%	-14.7%	0.0%

TRACKING

		Tracking	g As Of:		Growth Needed to Hit	Estimate if revenue follows trend:			
	<u>YTD</u>	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Mar-25</u>	FY 2024	3 YR AVG.	5 YR AVG.	
FY 2025	\$37.7	-18.0%	-17.1%	0.8%	<u>Estimate</u>	\$231.7	\$278.5	\$167.1	
FY 2024	\$45.5				3.4% less delay:			\$249.1	

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	FY 2024		FY 2025			FY 2026			FY 2027		
	ACTUAL	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	Dec-24	<u>Mar-25</u>	<u>CHANGE</u>	Dec-24	<u>Mar-25</u>	<u>CHANGE</u>	
S&P 500	19.6%	19.5%	21.0%	1.5%	-0.3%	-3.3%	-2.9%	-3.4%	-5.5%	-2.1%	
U.S. DIVIDENDS,											
INTEREST & RENTAL	7.2%	2.1%	2.6%	0.5%	5.7%	4.7%	-1.0%	6.1%	6.3%	0.2%	
INCOME											

PERSONAL INCOME TAX -- Refunds

Mar-25

REFUND ESTIMATES

	FY 2024		FY 2025			FY 2026			FY 2027	
	<u>ACTUAL</u>	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	Dec-24	<u>Mar-25</u>	CHANGE	Dec-24	<u>Mar-25</u>	<u>CHANGE</u>
PIT - REFUNDS	(\$286.4)	(\$286.9)	(\$316.9)	(\$30.0)	(\$258.5)	(\$288.5)	(\$30.0)	(\$239.5)	(\$267.3)	(\$27.8)
GROWTH RATE	1.1%	0.2%	10.6%	10.5%	-9.9%	-9.0%	0.9%	-7.4%	-7.4%	0.0%

TRACKING

		<u>T</u>	racking as c	of:	Growth Needed to Hit	Estimate if	revenue fol	lows trend:
	YTD	<u>Dec-24</u>	Mar-25	<u>CHANGE</u>	Mar-25	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	(\$156.9)	54.5%	99.4%	44.8%	<u>ESTIMATE</u>	(\$571.0)	(\$446.8)	(\$413.3)
FY 2024	(\$78.7)				-23.0%			

March-25	Fiscal Y	ear 2024		Fiscal Y	ear 2025	
		Percent			Revenue Sub-	
		Change	DEFAC	Percent	Committee	Percent
Revenue Category	Actual	Over FY 23	Dec-24	Change	Mar-25	Change
Withholding	\$1,885.6	6.8%	\$2,030.0	7.7%	\$2,030.0	7.7%
Estimated	\$338.2	-6.2%	\$366.4	8.4%	\$366.4	8.4%
Final Returns	\$279.5	3.2%	\$279.7	0.1%	\$279.7	0.1%
Total	\$2,503.3	4.5%	\$2,676.1	6.9%	\$2,676.1	6.9%
Refund Forecast	(\$286.4)	1.1%	(\$286.9)	0.2%	(\$316.9)	10.6%
Net PIT	\$2,216.9	4.9%	\$2,389.2	7.8%	\$2,359.2	6.4%

March-25		Fiscal Ye	ear 2026			Fiscal Y	ear 2027	
			Revenue Sub-				Revenue Sub-	
	DEFAC	Percent	Committee	Percent	DEFAC	Percent	Committee	Percent
Revenue Category	Dec-24	Change	Mar-25	Change	Dec-24	Change	Mar-25	Change
Withholding	\$2,141.7	5.5%	\$2,121.4	4.5%	\$2,246.6	4.9%	\$2,231.7	5.2%
Estimated	\$389.5	6.3%	\$389.5	6.3%	\$382.6	-1.8%	\$382.6	-1.8%
Final Returns	\$293.4	4.9%	\$293.4	4.9%	\$250.1	-14.8%	\$250.1	-14.8%
Total	\$2,824.6	5.5%	\$2,804.3	4.8%	\$2,879.3	1.9%	\$2,864.4	2.1%
Refund Forecast	(\$258.5)	-9.9%	(\$288.5)	-9.0%	(\$239.5)	-7.4%	(\$267.3)	-7.3%
Net PIT	\$2,566.1	7.4%	\$2,515.8	6.6%	\$2,639.8	2.9%	\$2,597.1	3.2%

CORPORATE FRANCHISE TAX

Mar-25

ESTIMATES

	FY 2024		FY 2025			FY 2026			FY 2027	
	<u>ACTUAL</u>	Dec-24	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>
GENERAL FUND AMT	\$1,321.8	\$1,328.9	\$1,328.9	\$0.0	\$1,328.9	\$1,328.9	\$0.0	\$1,328.9	\$1,328.9	\$0.0
GROWTH RATE	-5.4%	0.5%	0.5%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
REFUNDS	(\$20.0)	(\$20.0)	(\$20.0)	\$0.0	(\$10.0)	(\$10.0)	\$0.0	(\$10.0)	(\$10.0)	\$0.0
GROWTH RATE	33.0%	0.0%	0.0%	0.0%	-50.0%	-50.0%	0.0%	0.0%	0.0%	0.0%
NET	\$1,301.8	\$1,308.9	\$1,308.9	\$0.0	\$1,318.9	\$1,318.9	\$0.0	\$1,318.9	\$1,318.9	\$0.0
GROWTH RATE	-5.8%	0.5%	0.5%	0.0%	0.8%	0.8%	0.0%	0.0%	0.0%	0.0%

TRACKING

		<u>Trackin</u>	ng as of:		Growth Needed to Hit	Estimate if	revenue fol	lows trend:
	<u>YTD</u>	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>	<u>Mar-25</u>	FY 2024	3 YR AVG.	<u>5 YR AVG.</u>
FY 2025	\$754.4	4.0%	-6.5%	-10.5%	<u>Estimate</u>	\$1,236.0	\$1,331.1	\$1,344.8
FY 2024	\$806.8				11.6%			

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	FY 2024		FY 2025			FY 2026			FY 2027	
	<u>ACTUAL</u>	Dec-24	<u>Mar-25</u>	CHANGE	 Dec-24	Mar-25	CHANGE	Dec-24	<u>Mar-25</u>	<u>CHANGE</u>
REAL GDP	3.1%	2.3%	2.4%	0.1%	2.0%	1.8%	-0.3%	1.9%	1.7%	-0.2%
S & P 500	19.6%	19.5%	21.0%	1.5%	-0.3%	-3.3%	-2.9%	-3.4%	-5.5%	-2.1%

QUARTERLY TAX PAYMENTS DUE:	9/2/2024	20.0%	12/3/2024	20.0%	3/3/2025	Prior CY balance	6/2/2025	40.0%
NON-QUARTERLY TAX PAYMENTS (< \$5,000) DUE:		3/3/2025	100% (includes	all new corpo	rations)			

BUSINESS ENTITY FEES

Mar-25

ESTIMATES

	FY 2024		FY 2025			FY 2026			FY 2027	
	<u>ACTUAL</u>	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>
GENERAL FUND AMT	\$159.3	\$160.9	\$160.9	\$0.0	\$160.9	\$160.9	\$0.0	\$160.9	\$160.9	\$0.0
GROWTH RATE	0.7%	1.0%	1.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

TRACKING

		<u>Trackir</u>	ig as of:		Growth Needed to Hit	Estimate if	revenue fol	lows trend:
	YTD	<u>Dec-24</u>	Mar-25	<u>CHANGE</u>	<u>Mar-25</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$108.8	7.1%	5.2%	-1.9%	<u>Estimate</u>	\$167.6	\$166.0	\$167.6
FY 2024	\$103.4				-6.7%			

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	**		•							
	FY 2024		FY 2025			FY 2026			FY 2027	
	<u>ACTUAL</u>	Dec-24	<u>Mar-25</u>	CHANGE	Dec-24	<u>Mar-25</u>	CHANGE	Dec-24	Mar-25	<u>CHANGE</u>
REAL GDP	3.1%	2.3%	2.4%	0.1%	2.0%	1.8%	-0.3%	1.9%	1.7%	-0.2%
S & P 500	19.6%	19.5%	21.0%	1.5%	-0.3%	-3.3%	-2.9%	-3.4%	-5.5%	-2.1%

LLC's / LP's & UNIFORM COMMERCIAL CODE

Mar-25

LLC's / LP's

	FY 2024		FY 2025			FY 2026			FY 2027	
	<u>ACTUAL</u>	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>
LLC's / LP's	\$495.8	\$497.8	\$504.6	\$6.8	\$497.8	\$504.6	\$6.8	\$497.8	\$497.8	\$0.0
GROWTH RATE	4.4%	0.4%	1.8%	1.4%	0.0%	0.0%	0.0%	0.0%	-1.3%	-1.3%

TRACKING

		<u>T</u>	racking as o	o <u>f:</u>	Growth Needed to Hit	Estimate if	revenue fol	lows trend:
	YTD	Dec-24 Mar-25 CHANGE		CHANGE	<u>Mar-25</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$99.5	10.8%	4.8%	-6.1%	<u>Estimate</u>	\$519.6	\$534.8	\$531.6
FY 2024	\$95.0				1.1%			

OTHER KEY CONSIDERATIONS

UNIFORM COMMERCIAL CODE

	FY 2024		FY 2025			FY 2026			FY 2027	
	<u>ACTUAL</u>	<u>Dec-24</u>	Mar-25	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>
UCC	\$29.7	\$28.5	\$30.0	\$1.5	\$28.5	\$30.0	\$1.5	\$28.5	\$30.0	\$1.5
GROWTH RATE	5.1%	-4.0%	1.0%	5.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

Tracking

		<u>T</u>	racking as c	of:	Growth Needed to Hit	Estimate if revenue follows trend:				
	YTD	Dec-24 Mar-25 CHANGE		CHANGE	Mar-25	FY 2024	3 YR AVG.	5 YR AVG.		
FY 2025	\$21.2	11.8%	9.3%	-2.5%	<u>ESTIMATE</u>	\$32.4	\$31.9	\$31.9		
FY 2024	\$19.4				-14.6%					

GROSS RECEIPTS TAX

Mar-25

ESTIMATES

	FY 2024		FY 2025			FY 2026		FY 2027			
	<u>ACTUAL</u>	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u> Mar-25</u>	<u>CHANGE</u>	Dec-24	<u> Mar-25</u>	<u>CHANGE</u>	
GENERAL FUND AMT	\$365.2	\$386.1	\$386.1	\$0.0	\$399.0	\$401.9	\$2.9	\$414.3	\$415.6	\$1.3	
GROWTH RATE	3.4%	5.7%	5.7%	0.0%	3.3%	4.1%	0.8%	3.1%	3.4%	0.3%	

TRACKING

		<u> </u>	racking as c	<u>of:</u>	Growth Needed to Hit	Estimate if revenue follows trend:			
	YTD	<u>Dec-24</u>	Mar-25	<u>CHANGE</u>	<u>Mar-25</u>	FY 2024	3 YR AVG.	5 YR AVG.	
FY 2025	\$266.6	7.6%	5.7%	-1.9%	<u>Estimate</u>	\$386.2	\$388.9	\$390.5	
FY 2024	\$252.1				5.7%				

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	FY 2024		FY 2025			FY 2026		FY 2027		
	<u>ACTUAL</u>	Dec-24	<u>Mar-25</u>	CHANGE	Dec-24	<u>Mar-25</u>	CHANGE	Dec-24	<u>Mar-25</u>	<u>CHANGE</u>
NOMINAL CONSUMER EXP	5.5%	5.0%	5.7%	0.6%	4.5%	5.0%	0.5%	4.5%	4.1%	-0.4%
PRICE OF CRUDE OIL RECEIVED IN REFINERIES	-2.0%	-11.2%	-9.9%	1.2%	-13.5%	-13.0%	0.5%	0.4%	-0.5%	-0.9%
DE PERSONAL INCOME	5.0%	4.1%	4.1%	0.0%	5.4%	4.2%	-1.2%	5.2%	5.5%	0.3%
DE EMPLOYMENT	1.6%	1.8%	1.4%	-0.4%	0.8%	1.0%	0.2%	0.3%	0.4%	0.1%

LOTTERY Mar-25

ESTIMATES

	FY 2024		FY 2025			FY 2026			FY 2027	
	ACTUAL	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>
LOTTERY - TOTAL	\$245.9	\$248.1	\$241.9	(\$6.2)	\$257.2	\$257.2	\$0.0	\$261.9	\$261.9	\$0.0
GROWTH RATE	2.6%	0.9%	-1.6%	-2.5%	3.7%	6.3%	2.7%	1.8%	1.8%	0.0%
VIDEO/SPORTS/TABLE	\$172.4	\$190.4	\$184.2	(\$6.2)	\$198.5	\$198.5	\$0.0	\$202.2	\$202.2	\$0.0
GROWTH RATE	1.0%	10.5%	6.9%	-3.6%	7.8%	7.8%	0.0%	1.8%	1.8%	0.0%
TRADITIONAL	\$73.5	\$57.7	\$57.7	\$0.0	\$58.7	\$58.7	\$0.0	\$59.7	\$59.7	\$0.0
GROWTH RATE	6.5%	-21.5%	-21.5%	0.0%	1.7%	1.7%	0.0%	1.7%	1.7%	0.0%

TRACKING

TOTAL (Accounting)		<u>Trackin</u>	g as of:		Growth Needed to Hit	Estimate if	revenue fol	lows trend:
	YTD	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Mar-25</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$145.7	-7.4%	-4.3%	3.1%	<u>Estimate</u>	\$235.2	\$230.4	\$222.3
FY 2024	\$152.3				2.8%			
VIDEO/SPORTS/TAB	LE (Lottery Office)	<u>Trackin</u>	g as of:		Growth Needed to Hit			
	YTD	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Mar-25</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$109.5	-0.2%	3.0%	3.2%	<u>Estimate</u>	\$177.6	\$173.5	\$165.4
FY 2024	\$106.3				13.1%			
TRADITIONAL (Lottery	Office)	<u>Trackin</u>	g as of:		Growth Needed to Hit			
	YTD	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Mar-25</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$36.2	-24.2%	-21.4%	2.8%	<u>Estimate</u>	\$57.8	\$56.1	\$56.5
FY 2024	\$46.0				-21.9%			

UNCLAIMED PROPERTY

Mar-25

ESTIMATES

	FY 2024		FY 2025			FY 2026		FY 2027			
	<u>ACTUAL</u>	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>	
GENERAL FUND AMT	\$554.0	\$554.0	\$554.0	\$0.0	\$525.0	\$554.0	\$29.0	\$500.0	\$500.0	\$0.0	
GROWTH RATE	0.0%	0.0%	0.0%	0.0%	-5.2%	0.0%	5.2%	-4.8%	-9.7%	-5.0%	
REFUNDS	(\$143.5)	(\$130.0)	(\$130.0)	\$0.0	(\$130.0)	(\$130.0)	\$0.0	(\$130.0)	(\$130.0)	\$0.0	
GROWTH RATE	3.7%	-9.4%	-9.4%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
NET	\$410.5	\$424.0	\$424.0	\$0.0	\$395.0	\$424.0	\$29.0	\$370.0	\$370.0	\$0.0	
GROWTH RATE	17.5%	3.3%	3.3%	0.0%	-6.8%	0.0%	6.8%	-6.3%	-12.7%	-6.4%	

TRACKING

		<u>Tracki</u>	ng as of:		Growth Needed to Hit	Estimate if revenue follows trend:			
	YTD	Dec-24	Mar-25	<u>CHANGE</u>	<u>Mar-25</u>	FY 2024	3 YR AVG.	5 YR AVG.	
FY 2025	\$398.3	-6.2%	-9.3%	-3.1%	<u>Estimate</u>	\$502.4	\$498.7	\$554.3	
FY 2024	\$439.2				35.6%				

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	.,,		<u> </u>								
	FY 2024		FY 2025			FY 2026		FY 2027			
	<u>ACTUAL</u>	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>	Dec-24	<u>Mar-25</u>	<u>CHANGE</u>	Dec-24	<u>Mar-25</u>	<u>CHANGE</u>	
S & P 500	19.6%	19.5%	21.0%	1.5%	-0.3%	-3.3%	-2.9%	-3.4%	-5.5%	-2.1%	
U.S. DIVIDENDS,											
INTEREST & RENTAL	7.2%	2.1%	2.6%	0.5%	5.7%	4.7%	-1.0%	6.1%	6.3%	0.2%	
INCOME											

CORPORATE INCOME TAX

Mar-25

ESTIMATES

	FY 2024		FY 2025		FY 2026			FY 2027		
	<u>ACTUAL</u>	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	Dec-24	<u>Mar-25</u>	CHANGE	Dec-24	<u>Mar-25</u>	<u>CHANGE</u>
GROSS GENERAL FUND	\$426.0	\$447.0	\$447.0	\$0.0	\$433.6	\$433.6	\$0.0	\$424.1	\$424.1	\$0.0
GROWTH RATE	-6.9%	4.9%	4.9%	0.0%	-3.0%	-3.0%	0.0%	-2.2%	-2.2%	0.0%
REFUNDS	(\$81.2)	(\$79.8)	(\$79.8)	\$0.0	(\$103.3)	(\$103.3)	\$0.0	(\$79.8)	(\$79.8)	\$0.0
GROWTH RATE	10.4%	-1.7%	-1.7%	0.0%	29.4%	29.4%	0.0%	-22.7%	-22.7%	0.0%
NET	\$344.8	\$367.2	\$367.2	\$0.0	\$330.3	\$330.3	\$0.0	\$344.3	\$344.3	\$0.0
GROWTH RATE	9.7%	6.5%	6.5%	0.0%	-10.1%	-10.1%	0.0%	4.2%	4.2%	0.0%

TRACKING

		<u>Trackin</u>	g as of:		Growth Needed to Hit	Estimate if	revenue fol	lows trend:
	YTD	<u>Dec-24</u>	Mar-25 CHANGE		<u>Mar-25</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$225.1	14.9%	7.4%	-7.5%	<u>Estimate</u>	\$457.5	\$472.0	\$444.2
FY 2024	\$209.6				2.5%			

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	• • • • • • • • • • • • • • • • • • • •			<u> </u>						
	FY 2024		FY 2025			FY 2026			FY 2027	
	<u>ACTUAL</u>	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>
REAL GDP	3.1%	2.3%	2.4%	0.1%	2.0%	1.8%	-0.3%	1.9%	1.7%	-0.2%
U.S. PRE-TAX	11.1%	4.9%	5.6%	0.8%	0.4%	0.3%	-0.1%	1.9%	1.4%	-0.6%
CORPORATE PROFITS	11.170	4.9%	5.0%	0.6%	0.4%	0.5%	-0.1%	1.9%	1.470	-0.6%
DE Employment	1.6%	1.8%	1.4%	-0.4%	0.8%	1.0%	0.2%	0.3%	0.4%	0.1%

TENTATIVE TAX PAYMENTS DUE:	9/16/2024	20.0%	12/16/2024	10.0%	4/15/2025	50.0%	6/16/2025	20.0%

REALTY TRANSFER TAX

Mar-25

ESTIMATES

	FY 2024		FY 2025			FY 2026		FY 2027			
	<u>ACTUAL</u>	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>	
GENERAL FUND AMT	\$198.7	\$240.3	\$235.0	(\$5.3)	\$259.0	\$244.9	(\$14.2)	\$276.1	\$250.1	(\$26.0)	
GROWTH RATE	-19.4%	20.9%	18.2%	-2.7%	7.8%	4.2%	-3.6%	6.6%	2.1%	-4.5%	

TRACKING

		GF Track	ing as of:		Growth Needed to Hit	Estimate if revenue follows trend:				
	YTD Dec-24 Mar-25 CHANGE		<u>Mar-25</u>	FY 2024	3 YR AVG.	5 YR AVG.				
FY 2025	\$158.9	41.4%	23.0%	-18.4%	<u>Estimate</u>	\$242.3	\$233.6	\$235.3		
FY 2024	\$129.2				9.4%					

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

				<u> </u>						
	FY 2024		FY 2025			FY 2026			FY 2027	
	ACTUAL	<u>Dec-24</u>	Mar-25	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE
COMMITMENT RATE	7.00/	C 20/	C 70/	0.40/	F F0/	C 40/	0.00/	F 10/	C 00/	0.00/
ON MORTGAGE	7.0%	6.2%	6.7%	0.4%	5.5%	6.4%	0.9%	5.1%	6.0%	0.8%
DE EMPLOYMENT	1.6%	1.8%	1.4%	-0.4%	0.8%	1.0%	0.2%	0.3%	0.4%	0.1%

CIGARETTE TAX Mar-25

ESTIMATES

	FY 2024	FY 2025				FY 2026		FY 2027			
	<u>ACTUAL</u>	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>	Dec-24	<u>Mar-25</u>	CHANGE	Dec-24	<u>Mar-25</u>	<u>CHANGE</u>	
GENERAL FUND AMT	\$92.4	\$91.7	\$91.7	\$0.0	\$85.7	\$85.7	\$0.0	\$81.5	\$81.5	\$0.0	
GROWTH RATE	-11.9%	-0.7%	-0.7%	0.0%	-6.5%	-6.5%	0.0%	-5.0%	-5.0%	0.0%	

TRACKING

		<u>Trackin</u>	g as of:		Growth Needed to Hit	Estimate if	revenue fol	lows trend:
	YTD Dec-24 Mar-25 CHANGE	<u>Mar-25</u>	FY 2024	3 YR AVG.	5 YR AVG.			
FY 2025	\$55.1	-7.4%	-2.7%	4.7%	<u>Estimate</u>	\$89.9	\$90.0	\$90.0
FY 2024	\$56.6				2.4%			

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	(- 1 1						
	FY 2024		FY 2025			FY 2026			FY 2027	
	ACTUAL	Dec-24	<u>Mar-25</u>	CHANGE	Dec-24	Mar-25	CHANGE	Dec-24	<u>Mar-25</u>	CHANGE
DE EXCISE RATE	\$2.10	\$2.10	\$2.10	\$0.00	\$2.10	\$2.10	\$0.00	\$2.10	\$2.10	\$0.00
AVERAGE EXCISE - MD,	\$3.43	\$3.43	\$3.43	\$0.00	\$3.43	\$3.43	\$0.00	\$3.43	\$3.43	\$0.00
NJ, PA	33.43	73.43	33.43	\$0.00	33.43	33.43	\$0.00	73.43	33.43	Ş0.00
DE. POPULATION	1.2%	0.8%	0.8%	0.0%	0.8%	0.8%	0.0%	0.7%	0.7%	0.0%

BANK FRANCHISE TAX

Mar-25

ESTIMATES

	FY 2024		FY 2025				FY 2026		FY 2027			
	<u>ACTUAL</u>	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE		<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>	
GENERAL FUND AMT	\$100.3	\$109.0	\$110.7	\$1.7		\$112.1	\$111.1	(\$1.0)	\$114.3	\$113.2	(\$1.1)	
GROWTH RATE	-5.2%	8.7%	10.4%	1.7%		2.8%	0.4%	-2.5%	2.0%	1.9%	-0.1%	

TRACKING

		<u>Trackin</u>	g as of:		Growth Needed to Hit	Estimate if	revenue fol	lows trend:
	<u>YTD</u>	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Mar-25</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$58.3	21.9%	7.9%	-14.0%	<u>Estimate</u>	\$108.2	\$111.7	\$112.5
FY 2024	\$54.1				13.3%			

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	FY 2024	_	FY 2025			FY 2026			FY 2027	
	ACTUAL	Dec-24	<u>Mar-25</u>	CHANGE	Dec-24	<u>Mar-25</u>	CHANGE	Dec-24	<u>Mar-25</u>	<u>CHANGE</u>
SIX MONTH T-BILL	5.2%	4.2%	4.3%	0.1%	3.1%	3.8%	0.8%	2.5%	3.2%	0.7%
CONSUMER INSTALLMENT CREDIT	2.1%	8.2%	9.3%	1.1%	8.0%	9.7%	1.7%	6.6%	6.9%	0.3%
DE FIR EMPLOYMENT	0.4%	0.1%	0.6%	0.5%	1.3%	1.8%	0.6%	1.0%	1.4%	0.4%

ESTIMATED TAX PAYMENTS DUE:	9/2/2024	20.0%	12/2/2024	20.0%	3/3/2025	Balance	6/2/2025	40.0%

INSURANCE TAXES AND FEES

Mar-25

ESTIMATES

	FY 2024		FY 2025			FY 2026		FY 2027			
	<u>ACTUAL</u>	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	Dec-24	<u>Mar-25</u>	CHANGE	Dec-24	<u>Mar-25</u>	<u>CHANGE</u>	
GENERAL FUND AMT	\$92.0	\$92.7	\$115.6	\$22.9	\$91.1	\$93.8	\$2.7	\$94.0	\$117.9	\$23.9	
GROWTH RATE	-14.4%	0.7%	25.6%	24.9%	-1.7%	-18.8%	-17.1%	3.2%	25.6%	22.5%	

TRACKING

		<u>Trackin</u>	g as of:		Growth Needed to Hit	Estimate if	revenue fol	lows trend:
	<u>YTD</u>	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Mar-25</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$73.0	1.3%	35.6%	34.4%	<u>Estimate</u>	\$124.8	\$129.6	\$142.6
FY 2024	\$53.8				11.6%			

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	FY 2024		FY 2025			FY 2026		FY 2027			
	<u>ACTUAL</u>	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>	Dec-24	<u>Mar-25</u>	<u>CHANGE</u>	
S & P 500	19.6%	19.5%	21.0%	1.5%	-0.3%	-3.3%	-2.9%	-3.4%	-5.5%	-2.1%	
10 YEAR U.S. BOND	4.3%	4.0%	4.3%	0.3%	3.6%	4.3%	0.7%	3.3%	4.0%	0.6%	
DE EMPLOYMENT	1.6%	1.8%	1.4%	-0.4%	0.8%	1.0%	0.2%	0.3%	0.4%	0.1%	

3/1/25 due date for prior year tax balance								
ESTIMATED TAX PAYMENTS DUE:	9/16/2024	20%	12/16/2024	10%	4/15/2025	50%	6/16/2025	20%

HOSPITAL BOARD & TREATMENT

Mar-25

ESTIMATES

	FY 2024		FY 2025			FY 2026		FY 2027			
	<u>ACTUAL</u>	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>	
GENERAL FUND AMT	\$22.4	\$19.6	\$19.6	\$0.0	\$19.1	\$19.1	\$0.0	\$19.1	\$19.1	\$0.0	
GROWTH RATE	7.3%	-12.4%	-12.4%	0.0%	-2.6%	-2.6%	0.0%	0.0%	0.0%	0.0%	

TRACKING

		<u>Trackin</u>	g as of:		Growth Needed to Hit	Estimate if	revenue fol	lows trend:
	YTD	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>	<u>Mar-25</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$11.1	13.8%	14.8%	1.1%	<u>Estimate</u>	\$25.7	\$21.6	\$20.6
FY 2024	\$9.7				-33.1%			

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	FY 2024		FY 2025			FY 2026		FY 2027			
	ACTUAL	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>	
US POPULATION 65+	18.0%	18.5%	18.5%	0.0%	19.0%	19.0%	0.0%	19.4%	19.4%	0.0%	
DE POPULATION 65 +	20.9%	21.4%	21.4%	0.0%	22.0%	22.0%	0.0%	22.4%	22.4%	0.0%	
OTHER KEY CONCIDERA	TIONS		_						_		

PUBLIC UTILITY TAX

Mar-25

ESTIMATES

D 24	FY 2025					FY 2027			
<u>Dec-24</u>	<u> Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>	
\$35.4	\$35.4	\$0.0	\$34.6	\$34.6	\$0.0	\$32.8	\$32.8	\$0.0	
2.6%	2.6%	0.0%	-2.2%	-2.2%	0.0%	-5.4%	-5.4%	0.0%	
	\$35.4	\$35.4 \$35.4	\$35.4 \$35.4 \$0.0	\$35.4 \$35.4 \$0.0 \$34.6	\$35.4 \$35.4 \$0.0 \$34.6 \$34.6	\$35.4 \$35.4 \$0.0 \$34.6 \$34.6 \$0.0	\$35.4 \$35.4 \$0.0 \$34.6 \$34.6 \$0.0 \$32.8	\$35.4 \$35.4 \$0.0 \$34.6 \$34.6 \$0.0 \$32.8 \$32.8	

TRACKING

		Trackin	g as of:		Growth Needed to Hit	Estimate if	revenue fol	lows trend:
	<u>YTD</u>	<u>Dec-24</u>	Mar-25	CHANGE	<u>Mar-25</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$22.3	6.1%	5.0%	-1.2%	<u>Estimate</u>	\$36.2	\$36.7	\$34.2
FY 2024	\$21.3				-1.1%			
	·							

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	.,,			<u>, , , , , , , , , , , , , , , , , , , </u>							
	FY 2024		FY 2025			FY 2026		FY 2027			
	<u>ACTUAL</u>	Dec-24	<u>Mar-25</u>	CHANGE	Dec-24	<u>Mar-25</u>	CHANGE	Dec-24	<u>Mar-25</u>	<u>CHANGE</u>	
REAL GDP	3.1%	2.3%	2.4%	0.1%	2.0%	1.8%	-0.3%	1.9%	1.7%	-0.2%	
DE EMPLOYMENT	1.6%	1.8%	1.4%	-0.4%	0.8%	1.0%	0.2%	0.3%	0.4%	0.1%	

OTHER KEY CONSIDERATIONS

Tax on electricity and gas distribution is **nonresidential** only.

ALCOHOLIC BEVERAGE TAX

Mar-25

ESTIMATES

	FY 2024		FY 2025			FY 2026		FY 2027			
	ACTUAL	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>	
GENERAL FUND AMT	\$31.7	\$32.2	\$32.2	\$0.0	\$32.5	\$32.5	\$0.0	\$32.8	\$32.8	\$0.0	
GROWTH RATE	-1.7%	1.6%	1.6%	0.0%	0.9%	0.9%	0.0%	1.0%	1.0%	0.0%	

TRACKING

		<u>Trackin</u>	g as of:		Growth Needed to Hit	Estimate if	lows trend:	
	YTD	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Mar-25</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$21.7	1.3%	0.2%	-1.1%	<u>Estimate</u>	\$31.7	\$31.9	\$31.8
FY 2024	\$21.7				4.7%			

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	FY 2024	FY 2025				FY 2026			FY 2027		
	ACTUAL	Dec-24	<u>Mar-25</u>	CHANGE	Dec-24	<u>Mar-25</u>	CHANGE	Dec-24	<u>Mar-25</u>	CHANGE	
DE PERSONAL INCOME	5.0%	4.1%	4.1%	0.0%	5.4%	4.2%	-1.2%	5.2%	5.5%	0.3%	
DE POPULATION	1.2%	0.8%	0.8%	0.0%	0.8%	0.8%	0.0%	0.7%	0.7%	0.0%	

DIVIDENDS & INTEREST

Mar-25

ESTIMATES

	FY 2024		FY 2025			FY 2026			FY 2027			
	<u>ACTUAL</u>	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>		
GENERAL FUND AMT	\$133.7	\$165.3	\$144.7	(\$20.6)	\$132.8	\$126.1	(\$6.7)	\$127.5	\$125.7	(\$1.8)		
GROWTH RATE	258.7%	23.6%	8.2%	-15.4%	-19.7%	-12.9%	6.8%	-4.0%	-0.3%	3.7%		

TRACKING

		<u>Trackin</u>	g as of:		Growth Needed to Hit	Estimate if	lows trend:	
	<u>YTD</u>	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Mar-25</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$109.4	50.9%	35.3%	-15.7%	<u>Estimate</u>	\$180.9	\$95.8	\$115.1
FY 2024	\$80.9				-33.3%			

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	FY 2024		FY 2025			FY 2026			FY 2027			
	<u>ACTUAL</u>	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	CHANGE	<u>Dec-24</u>	<u>Mar-25</u>	<u>CHANGE</u>		
SIX MONTH T-BILL	5.2%	4.2%	4.3%	0.1%	3.1%	3.8%	0.8%	2.5%	3.2%	0.7%		
10 YEAR U.S. BOND	4.3%	4.0%	4.3%	0.3%	3.6%	4.3%	0.7%	3.3%	4.0%	0.6%		
U.S. DIVIDENDS,												
INTEREST & RENTAL	7.2%	2.1%	2.6%	0.5%	5.7%	4.7%	-1.0%	6.1%	6.3%	0.2%		
INCOME												

				FY 2025		
	Α	В	С	D	E	F
Revenue Category	FY 2024	Dec-24	B over A	Mar-25	D over A	D minus B
Lodging Taxes	18.5	22.4	21.4%	22.4	21.4%	0.0
Business & Occupational Fees	7.1	6.0	-14.9%	7.1	0.7%	1.1
Legal Fees	6.4	6.5	1.0%	6.7	4.1%	0.2
Regulation of Securities	19.9	20.0	0.4%	20.9	4.9%	0.9
Adj. Prior Year	(1.8)	(1.0)	-45.0%	(1.0)	-45.0%	0.0
Subtotal	50.0	53.9	7.7%	56.1	12.1%	2.2
Other	39.0	25.0	-35.9%	25.0	-35.9%	0.0
TOTAL ESTIMATE	89.0	78.9	-11.4%	81.1	-8.9%	2.2

			FY 2026					FY 2027		
	G	Н	I	J	K	L	М	N	0	Р
Revenue Category	Dec-24	G over B	Mar-25	I over D	I minus G	Dec-24	L over G	Mar-25	N over I	N minus L
Lodging Taxes	29.3	30.8%	29.3	30.8%	0.0	30.8	5.0%	30.8	5.0%	0.0
Business & Occupational Fees	6.4	6.7%	6.4	-9.9%	0.0	6.4	0.0%	6.4	0.0%	0.0
Legal Fees	6.0	-7.7%	6.0	-10.4%	0.0	6.0	0.0%	6.0	0.0%	0.0
Regulation of Securities	20.0	0.0%	20.0	-4.3%	0.0	20.0	0.0%	20.0	0.0%	0.0
Adj. Prior Year	(1.0)	0.0%	(1.0)	0.0%	0.0	(1.0)	0.0%	(1.0)	0.0%	0.0
Subtotal	60.7	12.6%	60.7	8.2%	0.0	62.2	2.4%	62.2	2.4%	0.0
Other	25.0	0.0%	25.0	0.0%	0.0	25.0	0.0%	25.0	0.0%	0.0
TOTAL ESTIMATE	85.7	8.6%	85.7	5.7%	0.0	87.2	1.7%	87.2	1.7%	0.0

OTHER REVENUES

OTHER REFUNDS

Mar-25

	FY 2024		FY 2025			FY 2026			FY 2027	
Refund Category	Actual	Dec-24	Mar-25	Change	Dec-24	Mar-25	Change	Dec-24	Mar-25	Change
License	2.0	2.0	2.0	0.0	2.0	2.0	0.0	2.0	2.0	0.0
Bank Franchise	1.6	5.0	5.0	0.0	5.0	5.0	0.0	5.0	5.0	0.0
Insurance	10.1	8.0	8.0	0.0	8.0	8.0	0.0	8.0	8.0	0.0
Cigarette	0.4	0.2	0.2	0.0	0.2	0.2	0.0	0.2	0.2	0.0
Others	1.5	1.0	1.0	0.0	1.0	1.0	0.0	1.0	1.0	0.0
TOTAL ESTIMATE	15.6	16.2	16.2	0.0	16.2	16.2	0.0	16.2	16.2	0.0